



This study is paid in points, with 1,000 points equalling \$1.

If you read these instructions carefully and make good decisions **you may earn up to 32,500 points** by the end of the survey. **Please pay close attention**, as you will need to correctly answer a few questions about these instructions.

During the survey, you will be asked a number of questions that ask you to **choose between different types of lotteries and payments**. At the end of the survey, **two** of these questions will be selected randomly, and answers to those questions will determine how many points you earn.

For example, suppose your earnings were determined, in part, by a question that asked you to decide between

- a lottery that gave a 50% chance of 10,000 points and a 50% chance of 0 points, and
- a fixed amount of 1,000 points

If you chose the lottery, then it would be run, and you would get either 0 or 10,000 points, each with 50% probability. **If you chose 1,000 points**, then 1,000 points would be directly credited to your account.

Thus, the points you earn will depend on **both** your choices and luck.

In addition to the points earned for your choices, you will earn 3,000 points for completing the survey. Thus, the minimum number of points you will earn for taking this survey is 3,000. The maximum is 32,500. The average is 10,000. You will not earn points unless you complete the survey.

The study will take you between 10 and 15 minutes. The study pays a lot more than normal online tasks because we want you to pay close attention the entire time.



At the end of the survey, how many questions will be randomly selected so that points will be allocated according to your answers?

- 1
- 2
- 3
- 4
- 5

Your payment for this survey will depend on...

- Luck
- Your choices
- Your choices and luck
- None of the above

How long will the survey take?

- Between 10 and 15 minutes
- Between 10 and 20 minutes
- Between 30 and 45 minutes
- About an hour

What is the maximum number of points you can earn from your choices on this survey?

- 3,000
- 12,500
- 22,500
- 32,500
- 42,500



YouGov

This survey often uses a special type of question. We want to help you answer these questions **quickly** and **accurately**.

This special type of question has many similar choices, as in the example below. The options on the left are always the same, while those on the right change — getting better and better.

If a question like this is picked for payment, **one row** will be selected, and you will be paid according to the choice **you made in that row**. It is important that your answers in each row **are accurate** so you will get the payment **you want**.

You will see a screen that looks like this.

<input checked="" type="checkbox"/> 5,000 points	or	<input type="checkbox"/> 0 points
<input type="checkbox"/> 5,000 points	or	<input type="checkbox"/> 1,000 points
<input type="checkbox"/> 5,000 points	or	<input type="checkbox"/> 2,000 points
<input type="checkbox"/> 5,000 points	or	<input type="checkbox"/> 3,000 points
<input type="checkbox"/> 5,000 points	or	<input type="checkbox"/> 4,500 points
<input type="checkbox"/> 5,000 points	or	<input type="checkbox"/> 5,500 points
<input type="checkbox"/> 5,000 points	or	<input type="checkbox"/> 6,000 points
<input type="checkbox"/> 5,000 points	or	<input type="checkbox"/> 7,000 points
<input type="checkbox"/> 5,000 points	or	<input type="checkbox"/> 8,000 points
<input type="checkbox"/> 5,000 points	or	<input type="checkbox"/> 9,000 points
<input type="checkbox"/> 5,000 points	or	<input checked="" type="checkbox"/> 10,000 points





To answer these types of questions **quickly** and **accurately** we suggest you:

1. Start by looking at the **top row**, and think carefully about each row in turn.
2. For each row where you **prefer the option on the left** over the option on the right, check the box on the left hand side.
3. When you find the **first question where you prefer the option on the right** over the option on the left, check the box on the right.
4. Notice that the option on the right is always better as you go down the list. This means that after you choose one option on the right, you should choose the option on the right for all rows below. Your answers should therefore "cross over" from left to right **only once**.
5. Once you have filled in the "cross over" point you may hit the Autofill button to fill in the rest of the chart faster. Alternatively, you may check every box manually.

All rows must have a box checked for you to continue to the next page

If you need to start over at any point, hit the **Reset** button to clear out all of the checkmarks.

Example question: For each row in the table below, which option would you prefer?

- | | | |
|--|----|---|
| <input checked="" type="checkbox"/> 5,000 points | or | <input type="checkbox"/> 0 points |
| <input type="checkbox"/> 5,000 points | or | <input type="checkbox"/> 1,000 points |
| <input type="checkbox"/> 5,000 points | or | <input type="checkbox"/> 2,000 points |
| <input type="checkbox"/> 5,000 points | or | <input type="checkbox"/> 3,000 points |
| <input type="checkbox"/> 5,000 points | or | <input type="checkbox"/> 4,500 points |
| <input type="checkbox"/> 5,000 points | or | <input type="checkbox"/> 5,500 points |
| <input type="checkbox"/> 5,000 points | or | <input type="checkbox"/> 6,000 points |
| <input type="checkbox"/> 5,000 points | or | <input type="checkbox"/> 7,000 points |
| <input type="checkbox"/> 5,000 points | or | <input type="checkbox"/> 8,000 points |
| <input type="checkbox"/> 5,000 points | or | <input type="checkbox"/> 9,000 points |
| <input type="checkbox"/> 5,000 points | or | <input checked="" type="checkbox"/> 10,000 points |

Reset

Autofill

Review the [instructions](#)



Section 1 of 7

This section asks you two questions where you will be given a stock of points that you can use to purchase a lottery ticket.





For this question, you **have been given 10,000 points**. You will be offered the opportunity to exchange some of these points for a lottery ticket. This lottery ticket has a **50% chance** of paying you **9,000 points**, and a **50% chance** of paying **1,000 points**.

For example, if you choose to pay 2,000 points for a lottery ticket, and this question is chosen for payment, you will:

- Pay 2,000 points for the lottery ticket
- Keep 8,000 points for yourself
- Earn whatever proceeds you get from the lottery ticket (if any)

For each row in the table below, which option would you prefer?

- | | | |
|--|----|--|
| <input checked="" type="checkbox"/> Keep 10,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 10,000 points and keep the remaining 0 points |
| <input type="checkbox"/> Keep 10,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 9,000 points and keep the remaining 1,000 points |
| <input type="checkbox"/> Keep 10,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 8,000 points and keep the remaining 2,000 points |
| <input type="checkbox"/> Keep 10,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 7,000 points and keep the remaining 3,000 points |
| <input type="checkbox"/> Keep 10,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 6,000 points and keep the remaining 4,000 points |
| <input type="checkbox"/> Keep 10,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 5,500 points and keep the remaining 4,500 points |
| <input type="checkbox"/> Keep 10,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 5,250 points and keep the remaining 4,750 points |
| <input type="checkbox"/> Keep 10,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 5,000 points and keep the remaining 5,000 points |
| <input type="checkbox"/> Keep 10,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 4,750 points and keep the remaining 5,250 points |
| <input type="checkbox"/> Keep 10,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 4,500 points and keep the remaining 5,500 points |



For this question, you **have been given 9,000 points**. You will be offered the opportunity to exchange some of these points for a lottery ticket. This lottery ticket has a **50% chance** of paying you **8,000 points**, and a **50% chance** of paying **2,000 points**.

For example, if you choose to pay 3,000 points for a lottery ticket, and this question is chosen for payment, you will:

- Pay 3,000 points for the lottery ticket
- Keep 6,000 points for yourself
- Earn whatever proceeds you get from the lottery ticket (if any)

For each row in the table below, which option would you prefer?

- | | | |
|---|----|--|
| <input checked="" type="checkbox"/> Keep 9,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 9,000 points and keep the remaining 0 points |
| <input type="checkbox"/> Keep 9,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 8,000 points and keep the remaining 1,000 points |
| <input type="checkbox"/> Keep 9,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 7,000 points and keep the remaining 2,000 points |
| <input type="checkbox"/> Keep 9,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 6,000 points and keep the remaining 3,000 points |
| <input type="checkbox"/> Keep 9,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 5,500 points and keep the remaining 3,500 points |
| <input type="checkbox"/> Keep 9,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 5,250 points and keep the remaining 3,750 points |
| <input type="checkbox"/> Keep 9,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 5,000 points and keep the remaining 4,000 points |
| <input type="checkbox"/> Keep 9,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 4,750 points and keep the remaining 4,250 points |
| <input type="checkbox"/> Keep 9,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 4,500 points and keep the remaining 4,500 points |
| <input type="checkbox"/> Keep 9,000 points | or | <input type="checkbox"/> Buy the lottery ticket for 4,250 points and keep the remaining 4,750 points |



Section 2 of 7

In the next two questions, you will be asked to choose between a lottery and fixed amounts of points.

You will start this section with 10,000 points, which you may lose based on the lotteries you choose in this section. That is, some of the lotteries in this section may both **add** to or **subtract** from this initial 10,000 points.

For example, suppose you chose a lottery that had a 50% chance of adding 5,000 points, and a 50% chance of subtracting 5,000 points. In the case of winning, the 5,000 will be added to your additional 10,000. In the case of a loss, the 5,000 will be subtracted from your initial 10,000. Note that you will never have the possibility of losing more than 10,000, so at worst you will end this section with 0 points.





For each row in the table below, which option would you prefer?

- A 50% chance of winning 4,000 points, and a 50% chance of losing 4,000 points or Losing 5,000 points
- A 50% chance of winning 4,000 points, and a 50% chance of losing 4,000 points or Losing 4,000 points
- A 50% chance of winning 4,000 points, and a 50% chance of losing 4,000 points or Losing 3,000 points
- A 50% chance of winning 4,000 points, and a 50% chance of losing 4,000 points or Losing 2,500 points
- A 50% chance of winning 4,000 points, and a 50% chance of losing 4,000 points or Losing 2,000 points
- A 50% chance of winning 4,000 points, and a 50% chance of losing 4,000 points or Losing 1,750 points
- A 50% chance of winning 4,000 points, and a 50% chance of losing 4,000 points or Losing 1,500 points
- A 50% chance of winning 4,000 points, and a 50% chance of losing 4,000 points or Losing 1,250 points
- A 50% chance of winning 4,000 points, and a 50% chance of losing 4,000 points or Losing 1,000 points
- A 50% chance of winning 4,000 points, and a 50% chance of losing 4,000 points or Losing 750 points
- A 50% chance of winning 4,000 points, and a 50% chance of losing 4,000 points or Losing 500 points



For each row in the table below, which option would you prefer?

- | | | |
|--|----|--|
| <input checked="" type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 5,500 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 5,000 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 4,500 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 4,000 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 3,750 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 3,500 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 3,250 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 3,000 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 2,750 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 2,500 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 2,250 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 2,000 points |
| <input type="checkbox"/> A 50% chance of losing 5,000 points, and a 50% chance of losing 0 points | or | <input type="checkbox"/> Losing 1,750 points |



For each row in the table below, which option would you prefer?

- A 50% chance of losing 4,000 points, and a 50% chance of losing 1,000 points or Losing 4,400 points
- A 50% chance of losing 4,000 points, and a 50% chance of losing 1,000 points or Losing 4,000 points
- A 50% chance of losing 4,000 points, and a 50% chance of losing 1,000 points or Losing 3,600 points
- A 50% chance of losing 4,000 points, and a 50% chance of losing 1,000 points or Losing 3,400 points
- A 50% chance of losing 4,000 points, and a 50% chance of losing 1,000 points or Losing 3,200 points
- A 50% chance of losing 4,000 points, and a 50% chance of losing 1,000 points or Losing 3,000 points
- A 50% chance of losing 4,000 points, and a 50% chance of losing 1,000 points or Losing 2,800 points
- A 50% chance of losing 4,000 points, and a 50% chance of losing 1,000 points or Losing 2,600 points
- A 50% chance of losing 4,000 points, and a 50% chance of losing 1,000 points or Losing 2,400 points
- A 50% chance of losing 4,000 points, and a 50% chance of losing 1,000 points or Losing 2,200 points
- A 50% chance of losing 4,000 points, and a 50% chance of losing 1,000 points or Losing 2,000 points



Section 3 of 7

In the next few questions, you will be asked to choose between two lotteries.

You will start this section with 10,000 points, which you may lose based on the lotteries you choose in this section. That is, some of the lotteries in this section may both **add** to or **subtract** from this initial 10,000 points.

For example, suppose you chose a lottery that had a 50% chance of adding 5,000 points, and a 50% chance of subtracting 5,000 points. In the case of winning, the 5,000 will be added to your additional 10,000. In the case of a loss, the 5,000 will be subtracted from your initial 10,000. Note that you will never have the possibility of losing more than 10,000, so at worst you will end this section with 0 points.





Which of the following options do you prefer?

A lottery where you can either receive 10,000 points or receive 0 points, each with probability 50%;

OR

Receiving 5,200 points for certain.





Which of the following options do you prefer?

A lottery where you can either receive 10,000 points or receive 0 points, each with probability 50%;

OR

Receiving 5,500 points for certain.



YouGov

The next few questions ask you to choose between amounts of points at different times, many of which are **in the future**. If one of these questions is selected for payment, the number of points displayed will be credited to your account on the day shown.

For your reference, today is December 4.





Which of the following options do you prefer?

- 9,500 points put in your account 75 days from now (February 17)
- 4,000 points put in your account tomorrow (December 5)





Which of the following options do you prefer?

- 10,000 points put in your account 45 days from now (January 18)
- 4,000 points put in your account 4 days from now (December 8)





Which of the following options do you prefer?

- 10,000 points put in your account tomorrow (December 5)
- 7,000 points put in your account today





Section 4 of 7

In the next question, you will be asked to choose between a lottery and fixed amounts of points.





For each row in the table below, which option would you prefer?

- A 50% chance of 5,000 points, and a 50% chance of 0 points or -500 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 0 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 500 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 1,000 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 1,250 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 1,500 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 1,750 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 2,000 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 2,250 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 2,500 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 2,750 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 3,000 points
- A 50% chance of 5,000 points, and a 50% chance of 0 points or 3,250 points



For each row in the table below, which option would you prefer?

- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 600 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 1,000 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 1,400 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 1,600 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 1,800 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 2,000 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 2,200 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 2,400 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 2,600 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 2,800 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 3,000 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 3,200 points
- A 50% chance of 4,000 points, and a 50% chance of 1,000 points or 3,400 points



Section 5 of 7

This section asks you two questions where you will be given a lottery ticket and have the opportunity to sell it.





For this question, you are given a lottery ticket that has a **50% chance** of paying you **8,000 points**, and a **50% chance** of paying you **2,000 points**.

You have two options for this lottery:

1. Keep it
2. Sell it for a certain amount of points (for example, 3,000 points)

For each row in the table below, which option would you prefer?

- | | | |
|--|----|---|
| <input checked="" type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 0 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 1,000 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 2,000 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 2,500 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 3,000 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 3,250 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 3,500 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 3,750 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 4,000 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 4,250 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 4,500 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 4,750 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 5,000 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 5,250 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 5,500 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 6,000 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 7,000 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 8,000 points |
| <input type="checkbox"/> The lottery ticket | or | <input type="checkbox"/> Sell it for 9,000 points |
| <input type="checkbox"/> The lottery ticket | or | <input checked="" type="checkbox"/> Sell it for 10,000 points |

Reset

Autofill



For this question, you are given a lottery ticket that has a **50% chance** of paying you **8,000 points**, and a **50% chance** of paying you **2,000 points**.

You have two options for this lottery:

1. Keep it
2. Sell it for a certain amount of points (for example, 3,000 points)

For each row in the table below, which option would you prefer?

<input checked="" type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 1,500 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 2,000 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 2,500 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 3,000 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 3,250 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 3,500 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 3,750 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 4,000 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 4,250 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 4,500 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 4,750 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 5,000 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 5,250 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 5,500 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 6,000 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 7,000 points
<input type="checkbox"/> The lottery ticket	or	<input type="checkbox"/> Sell it for 8,000 points
<input type="checkbox"/> The lottery ticket	or	<input checked="" type="checkbox"/> Sell it for 9,000 points

Reset

Autofill

Review the [instructions](#)



Section 6 of 7

In this section we will ask you to try to solve six puzzles.



YouGov

How many of the three previous puzzles do you think you correctly answered?





Now, think about 100 typical people in the United States.

Where do you think you rank in terms of how many correct answers you got? For example,

- if you think you got the **most correct**, you should answer **1**.
- if you think you got the **least correct**, you should answer **100**.



YouGov

How many of the three previous puzzles do you think you correctly answered?





Now, think about 100 typical people in the United States.

Where do you think you rank in terms of how many correct answers you got For example,

- if you think you got the **most correct**, you should answer **1**.
- if you think you got the **least correct**, you should answer **100**.





Section 7 of 7

In this section we ask you three simple arithmetic questions.

A bat and a ball cost \$1.10 in total. The bat costs \$1.00 more than the ball. How much does the ball cost?

 cents

YouGov

If it takes 5 machines 5 minutes to make 5 widgets, how long would it take 100 machines to make 100 widgets?

minutes



YouGov

In a lake, there is a patch of lily pads. Every day, the patch doubles in size. If it takes 48 days for the patch to cover the entire lake, how long would it take for the patch to cover half of the lake?

days



YouGov

The following two questions were chosen at random. For questions involving a lottery, the lottery was run and the results are indicated below.

A choice between a lottery versus receiving points for certain.

You started this section with 10,000 points, and chose the lottery: you won the lottery, and received 16,500 points.

A choice between points at different times.

You chose to receive 8,500 points today.



YouGov

What is your gender?

Male

Female



YouGov

In what year were you born?

1977





Thinking back over the last year, what was your family's annual income?

- Less than \$10,000
- \$10,000 - \$19,999
- \$20,000 - \$29,999
- \$30,000 - \$39,999
- \$40,000 - \$49,999
- \$50,000 - \$59,999
- \$60,000 - \$69,999
- \$70,000 - \$79,999
- \$80,000 - \$99,999
- \$100,000 - \$119,999
- \$120,000 - \$149,999
- \$150,000 - \$199,999
- \$200,000 - \$249,999
- \$250,000 - \$349,999
- \$350,000 - \$499,999
- \$500,000 or more
- Prefer not to say





Which of the following best describes your current employment status?

- Working full time now
- Working part time now
- Temporarily laid off
- Unemployed
- Retired
- Permanently disabled
- Taking care of home or family
- Student
- Other (please specify)





Which of the following best describes your current educational situation?

- I am enrolled as an undergraduate student in a college or university
- I am enrolled as a graduate student in a college or university
- I am not currently enrolled as an undergraduate or graduate student in a college or university





How often do you participate in incentivized studies like this one (online or in an economics or psychology lab)?

- This is my first one
- I participate less than once a year
- I participate a few times a year
- I participate at least once a month

